

**inside**  
this issue

2

**G-Force News**  
Events  
Meet the Team

3

**Product News**  
Lone Worker  
Protection  
Vehicle Witness

4

**Case Study:**  
EBL Group

## Welcome...

### Hello everyone and welcome

We can't believe that the festive period is here already! For most this is a time to reflect on what's been good, bad or ugly, and also to make or confirm plans for the coming year based on lessons learned.

G-Force are no different and in this issue, we provide you with the lowdown on the recent events we've attended including the Tow Show and UHUK, plus the Go Paperless event we hosted, and as usual we turn the spotlight on another team member!

In 'Product News' we focus on the subject of security for both fleet vehicles and employees with the most in-demand accessory Vehicle Witness Cameras and brand new for 2016 our Lone Worker Protection devices.

Finally, in our 'Case Study' we turn our attention to a long-time target and major name in the construction industry. Now a highly valued customer of ours, discover the journey they've taken with our wide range of products and services.

**We'd like to take this opportunity to wish you and yours a very Happy Christmas and a prosperous and productive 2016 – from all of us on the G-Force Team!**

*Enjoy the read!*

## Lone Worker Protection

The work environment is more diverse than ever with core teams and peripatetic teams working their hardest to deliver a great service to their customers. But while those back at the office enjoy the benefits that brings, those out in the field need different support from their employer to make sure they can do their jobs safely and securely.

New for 2016, G-Force is introducing a range of products and devices designed to help employers offer their employees all the protection they need.



Companies take their responsibilities seriously and legislation is in place to make sure everyone's best interests are met. From The Management of Health and Safety at Work Regulations 1999, to The Corporate Manslaughter and Corporate Homicide Act 2007 to the Fire Act 2005 and others beside, there are a host responsibilities that you need to meet and G-Force has the suite of products to help you do just that.

**Go to page 3 to find out more about product options: mobile/personal device and ID badge**

# G-Force News

## Go-Paperless!

On 27th October we hosted the Go-Paperless Event at our G-Force offices. Run in conjunction with AllOnMobile, we explained to delegates how to increase efficiency, reduce costs and minimise day-to-day hassle.

With hands on demonstrations and case studies the day was a great success. Thanks to all those who came along!



We've been out and shaking it about!

We had a fabulous time (again!) at the Tow Show held in Telford on 10-11 Sept. A real showcase for industry suppliers and manufacturers, we met clients old and new. To top the lot, we also got to meet Towby! Thanks to everyone for making it a great success and see you next year.

November saw us exhibiting at UHUK 2015 at Shrigley Hall, Macclesfield, the annual event for the Urgent



Health Care sector. As suppliers of choice to the industry, we were delighted to showcase the latest innovation driving improved patient service and efficiency – the integration of TomTom Telematics devices with Advanced Health & Care's Adastra software. The event saw guest speakers, workshops and a great opportunity to network with our existing clients as well as potential clients.

## 'Meet The Team'

Spotlight on Stephen Roberts



### Business

Q. Position & Tenure

A. General Manager / 3 Years

Q. Describe your role within G-Force

A. I run the Telephony Department, which involves sales, service & support across the entire product range.

Q. What skills or qualities do you bring to the team?

A. Professionalism, industry knowledge and side splitting humour to the office!

Q. Previous employment?

A. Showman, Retail Shop manager.

Q. Best / Worst thing about working with G-Force?

A. Best thing – the team

Worst thing – having a desk next to Gavin!

### Personal

Q. Hobbies/Interests?

A. Family, running, cycling.

Q. Favourite holiday destination?

A. Runcorn!!

Q. Karaoke song or tune guaranteed to get you on the dancefloor?

A. Don't Leave Me This Way - Communards

Q. Celebrity heartthrob?

A. \*Mrs Brown

Q. Look-alikes & Nickname?

A. Robbie Williams, \*Chris Moyles, \*Phill Jupitus, or \*Andy Bell / Robbo or IronMan!!

\*Where no answer is provided, the editor claims artistic licence!!

# Product News

**New for 2016  
Hi tech protection  
for Lone and  
Remote Workers.**

## 007 for business?

If you think that covert devices may seem a bit too 'James Bond' to have a serious business application, then you'd be wrong!

Working methods continue to evolve, with flexible working and the quest to deliver the highest levels of customer service, being just two of the key drivers. Often this can mean that your workers are out in the field on their own and in remote locations. The onus is on all employers to make sure that these workers are afforded the same levels of protection and security as those based in the office.

### Identity Cards

This range of products allows you to do just that.



- Looks like a smart identity card holder
- Contains a covert system - contact emergency teams without an aggressor knowing they are being both listened to or recorded
- Contains mobile phone technology
- Easy for users to understand
- 24/7 information
- Web-based user admin tools and service access.

### Personal Devices

- Equipped with a Red Alert button
- Users are one click away from help
- Supported and monitored 24/7
- Can be worn either on a lanyard or in a pocket.



### Smartphone Apps

Integrate a Lone Worker app with your existing devices:

- Simple dedicated panic button
- Two-way voice in emergency situations
- GPS and WIFI positioning
- Fall detection alerts
- Status and notification alerts
- NFC capability (Proof of Presence, Access Control, Check point etc)
- Real-time locations
- Check Ins - automated



## Protect your fleet!

Approved by major insurers, accredited by transport and drivers' associations the Novus Witness Camera not only protects you against 'crash for cash' and fake claims, but can also reduce your premiums when fitted to your vehicle.

With instant alerts if a vehicle has been involved in an accident, encrypted recordings that conform with DPA requirements and no ongoing fees, The Novus Witness Camera will become an invaluable extra pair of eyes for your fleet.

About the NOVUS camera range:

- Single lens & Dual lens
- Suitable for cars, vans, trucks, taxis, minibuses, rental and lease companies
- Provides HD visual recordings with audio, precise GPS location, vehicle speed, acceleration and braking data to provide undisputed evidence of an incident or accident
- Fully tamper-proof for fleets with tracking and telematics integration
- Protects your no claims bonus
- Easy to use encrypted software
- Allows analysis of driver behaviour and events via the unique Eco Driver's Report function
- The 3-axis accelerometers show harsh braking or acceleration, direction of impact and severity of an accident. GPS enabled, the software shows exact time, date, longitude, latitude, g-force (in 3 planes) and speed at any given moment
- Password protection and encryption comply with the Data Protection Act 1994.



# Case Study

## What's the Story?

Established in 1989, EBL Group is an award-winning construction, roofing and home insurance repairs company, based right here in the North West. The market leading group has been trading over 30 years and having recently secured further contracts, they are demonstrably going from strength to strength.

EBL Group specialises in home insurance repairs and also operates a national commercial roofing division. And 2015 has been a bumper year for them with their workforce increasing by a staggering 10%. In addition they landed a contract, which sees the firm being the sole point of



contact for customers making home insurance claims. Basing their success on their exemplary customer service, the company has grown into a mini conglomerate, which counts major household names amongst their clients.

Key to their operation is communication, and that's where G-Force has been able to help out.

Based in Runcorn, we admit that EBL Group was high on our G-Force client wish-list from the outset! We eventually began our relationship in 2014 providing mobile phone

contracts. Since then our relationship with EBL has grown and developed quickly, and we now supply landlines, in addition to broadband solutions, including wireless options for temporary sites. More recently we have rolled out Microsoft Office 365 across all their teams. We have also replaced an entry level fleet tracking system with a new and highly sophisticated TomTom Telematics solution.



EBL MD Eddie Basnett said "EBL Group is thriving - it's fantastic to see new work coming in every month and we're now on course to have a record year of sales. We pride ourselves on our customer service, something that has seen us not only retain valued clients, but attract new clients too. G-Force have been key in helping us realise our vision. We need our communication systems to be second to none and we have achieved this through our close working relationship with the G-Force team."

**Call Gavin on 01928 715724 to find out how you can benefit in a working partnership with G-Force Communications.**



### G-Force Communications Ltd

Solutions House, 11 Whitworth Court, Manor Farm Road, Runcorn, Cheshire, WA7 1WA.

t: 01928 715724 · f: 01928 715723 · e: info@g-forcecommunications.com